

DAU DAYAL INSTITUTE OF VOCATIONAL EDUCATION
DR. BHIMRAO AMBEDKAR UNIVERSITY, AGRA
(FORMERLY - AGRA UNIVERSITY, AGRA)

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To,
The Vice Chancellor
Dr. Bhimrao, Ambedkar University,
Agra.

Subject: Academic Committee meeting minutes of DDIVE, Agra.

Respected Sir,

It is to inform you that the meeting of Academic Committee of Dau Dayal Institute of Vocational Education, Khandari campus, Agra was held on 23rd May 2022. The committee proposed and approved the following new courses as per NEP 2020:

1. B.Com
2. M.Com (Accounts and Law, Applied Business Economics, Business Administration)
3. B.Voc. (Marketing Management and Information Technology)

The minutes of meeting, course structure, ordinances, syllabus of the above mentioned courses are enclosed herewith. Kindly direct the academic section to put up these courses in the scheduled Academic Council meeting.

Thanking You with Regards,

Your's Sincerely

(Prof Sharad C. Upadhyaya)

Director-DDIVE

MINUTES
ACADEMIC COMMITTEE

23rd May-2022



Proposal of Courses:

B.Com.

M.Com.

(Accounts and Law, Applied Business Economics, Business Administration)

B.Voc.

(Marketing Management & Information Technology)

Dau Dayal Institute of Vocational Education
DR. BHIMRAO AMBEDKAR UNIVERSITY
AGRA-282 002

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DAU DAYAL INSTITUTE OF VOCATIONAL EDUCATION, AGRA - 282002
COURSE PROPOSAL
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DauDayal Institute of Vocational Education
Dr. Bhimrao Ambedkar University, Khandari Campus, Agra.

A meeting of the Academic Committee of Dau Dayal Institute of Vocational Education, Dr. Bhimrao Ambedkar University, Khandari Campus, Agra was held on 23 May, 2022 in the Institute. The following members were present:

- | | |
|--|-----------------|
| 1. Prof. V. K. Gangal, DEI, Agra. | External Expert |
| 2. Dr. P. N. Asthana, Retd, St. Johns College, Agra. | External Expert |
| 3. Dr. Sanjeev Sharma, St. Johns College, Agra. | Internal Expert |
| 4. Prof. Brajesh Rawat, SPCJI, Khandari. | Special Invitee |
| 5. Dr. Rachita Sharma, St. Johns College, Agra. | Special Invitee |
| 6. Dr. K.K. Pachauri, DDIVE, Khandari, Agra. | Member |
| 7. Dr. Praveen Kumar, DDIVE, Khandari, Agra. | Member |
| 8. Dr. Sanjeev Sharma, DDIVE, Khandari, Agra. | Member |
| 9. Dr. Kaushal Rana, DDIVE Khandari, Agra. | Member |
| 10. Prof. S.B. Sharma, DDIVE, Khandari, Agra. | Member |

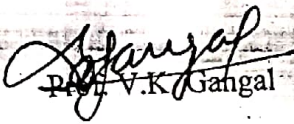
Director/Convener – Prof. Sharad C. Upadhyaya, Director, DDIVE, Khandari Agra

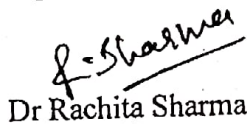
The committee resolved unanimously that:

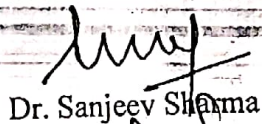
1. The minutes of the academic committee of Dau Dayal Institute of Vocational Education held on 23rd and 24th June 2020 have been confirmed.
2. The ordinances, course structure and syllabus for B.Com. course as already accepted by the University under NEP-2020 have been discussed & approved with minor modifications. This course will be run in the Faculty of Commerce. (Appendix I)
3. The ordinances, course structure and syllabus for M.Com. course have been discussed & approved as per Government order No. 401/70-3-2022 dated 9 Feb 2022. This course will be run in the Faculty of Commerce. (Appendix II)
4. The members of the Academic Committee were informed by the convener that the Faculty of Vocational Studies has been created by the State Government in NEP-2020 via letter no. 1267/70-3-2021-16 (26)/2011 dated 15 June 2021. The committee discussed and unanimously resolved that as per the Government order a new faculty namely Faculty of Vocational Studies must be created and adopted in the first statues of Dr. B. R. Ambedkar University, Agra and the UP state universities Act 1973. For this the proposal may be sent for the approval from competent bodies of the University. (Appendix III)

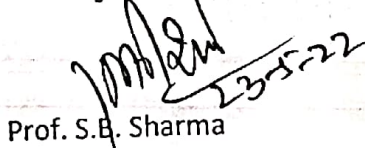
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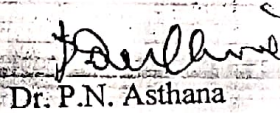
5. The ordinances, course structure and syllabus for B.Voc.(Marketing Management & Information Technology) course have been discussed and approved as per the guidelines of National Education Policy 2020. This course will be run under the newly created Faculty of Vocational Studies as per NEP-2020. (Appendix-IV)
6. The committee proposes that institute has its own insignia and website. The committee discussed and proposes the insignia for the Institute given in Appendix-V. The committee also discussed and proposes institute's own website and linked to main website of the University. (Appendix-VI)
7. In view of the courses proposed above to run effectively, the committee advised the tuition fees, examination fees, other fees etc, intake, infrastructure & faculty/staff requirement under SFS/regular scheme has been discussed & approved which may vary/change as per policy of the University subject to the approval of FC/EC. (Annexure VIII)

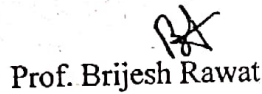

Dr. V.K. Gangal


Dr Rachita Sharma

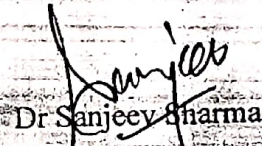

Dr. Sanjeev Sharma

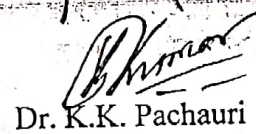

Prof. S.B. Sharma
23-5-22



Dr. P.N. Asthana

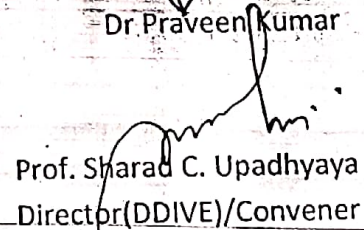

Prof. Brijesh Rawat


Dr. Kaushal Rana


Dr Sanjeev Sharma


Dr. K.K. Pachauri


Dr. Praveen Kumar


Prof. Sharad C. Upadhyaya
Director(DDIVE)/Convener

Master of Commerce (M.Com.)

Department of Applied Business Economics

Course Code	Course Name	Course Outcome
ABE 101	Research Methods	<ul style="list-style-type: none">• Explain the concept of Research in business.• Grasp why nations are engaged in research and why their economic growth has accelerated.• Understanding the procedure and process of research business.
ABE 102	Statistical Analysis	The basic objective of this course is to develop a sense of computation amongst the students and this course shall be helpful in developing the knowledge of control tendency, symmetrical & asymmetrical distribution pattern, index

		number, probability and hypothesis testing etc.
ABE 103	Global Business Environment	<ul style="list-style-type: none"> To give students understanding about the various constituents of global business environment. To study the benefits and cost of globalization.
ABE 104	Managerial Economics	To provide a foundation to microeconomics by providing a deep understanding of the basic principles of microeconomics. The course also aims to explain the usage of important analytical tools of economics that will enable to understand business organizations and the dynamics of business. It also aims to impart the basic dynamics of the market through the analysis of the economics of consumption and production.
ABE 105	Industrial Project - 1	•
ABE 106	Minor	
ABE 201	Management-Concept and Application	<ul style="list-style-type: none"> To enable students to have a basic perspective of Management Theories and Practices. This will form foundation to study other functional areas of management and to provide the students with the conceptual framework and the theories underlying Organizational Behavior.
ABE 202	Business Ethics	<ul style="list-style-type: none"> To understand the Business Ethics and to provide best practices of business ethics. To learn the values and implement in their careers to become a good managers.
ABE 203	International Business Management	To familiarize the students with the concepts and principles of international business and promote student's interests in a global marketplace by applying the same in various global scenarios. The course also aims to develop multicultural managers for employment mobility in international firms

		across borders.
ABE 204	Indian Financial Market	<ul style="list-style-type: none"> • To introduce students to the world of financial services • To enrich student's understanding of the fundamental concepts and working of financial service institutions <p>To equip students with the knowledge and skills necessary to become employable in the financial service industry.</p>
ABE 205	Foreign Exchange & Control in India	<ul style="list-style-type: none"> • The basic objective of the course is to familiarize the students with the various aspects of organizational behaviour which is must for every manager at work. • The course will be able to help a student to develop an acumen on dynamics of interaction, interpersonal and group behaviour. It will also develop an understanding of personality, Power, Politics and Motivation in an organization.
ABE 206	Industrial Project - 2	
ABE 301	Project Planning & Control	<ul style="list-style-type: none"> • Understanding the concept of planning, monitoring and controlling projects; scope, time and cost • Monitor and control project progress – manage changes and deviations • Establishing project status and calculating forecasts based on the Earned Value technique • Use best practice examples to significantly improve project outcomes.
ABE 302	Entrepreneurship in India	<ul style="list-style-type: none"> • To understand the concept of entrepreneurship and skill sets of an entrepreneur. • To examine historical and theoretical perspective of entrepreneurship.

		<ul style="list-style-type: none"> • To enable recognition and shaping of various opportunities for new venture. • To develop a credible business plan for real life situations.
ABE 303	Foreign Trade Legislation in India	<ul style="list-style-type: none"> • To acquaint the students with key concepts in Legislation and Taxation of Foreign Trade. • To equip the students to deal with necessary issues of Taxation process applicable in the Foreign Trade.
ABE 304	Multinational Financial Management	<ul style="list-style-type: none"> • To acquaint the students with key concepts in the area of multinational financial management. • To equip them necessary skills in the applied and functional areas of multinational financial management, and • To develop competencies of students to manage risk and uncertainty in the competitive and challenging international business environments.
ABE 305	Banking Reforms & Regulation in India	<ul style="list-style-type: none"> • This course is designed to acquaint the students with the conceptual and operational parameters of banking reforms & regulation in India.
ABE 306	Operation Research & QT	This module aims to introduce students to use quantitative methods and techniques for effective decisions–making; model formulation and applications that are used in solving business decision problems.
ABE 307	Research Project-I	
ABE 401	Security Analysis & Port Folio Management	<ul style="list-style-type: none"> • The basic objective of this course is to provide a student with a sound knowledge of the concept and theories of security analysis and portfolio management. • The student will devote himself whole heartedly for

		the implementation of these concepts in the best possible manner for the overall growth of the organization.
ABE 402	GST Theory & Practice	<ul style="list-style-type: none"> • To acquaint the students with basic principles underlying the provisions of indirect tax laws and to develop a broad understanding of the tax laws and accepted tax practices. • To give an understanding of the relevant provisions of Goods & Service Tax. • Expose the participants to real life situations involving taxation and to equip them with techniques for taking tax-sensitive decisions. • Students will learn to define various aspect of indirect taxes (GST) like, Registration, Concept of Supply etc.
ABE 403	Management for MSME	<ul style="list-style-type: none"> • Explain basic concepts of SME and challenges of MSMEs. • Outline the opportunities to Set-Up SSI/SME Units and role of rural & women entrepreneurship. • Illustrate roles of various institutions supporting MSMEs. • Management of MSME, NPA & sickness units. • Evaluate role of Government in Promoting Entrepreneurship
ABE 404	E - Business	<ul style="list-style-type: none"> • The subject will help the students to develop skills to manage businesses in the digital world.
ABE 405	Export - Import Financing in India	<ul style="list-style-type: none"> • To enable students to understand the increasingly complex world of trade and provide appropriate service. • To train them to learn the procedure detailing the movement of payment and credit through banks and

		<p>other channels, and</p> <ul style="list-style-type: none"> • To acquaint students with new and integrated approaches to trade finance.
ABE 406	Insurance Risk Management	<ul style="list-style-type: none"> • Evaluate the growth and Development of Insurance Business. • Understand the working and functioning of the Insurance Sector. • Study the inter-relationship between Insurance & Risk Management. • Analyze the Role of Insurance Business Intermediaries. • Obtain an overview of Regulatory Framework of Insurance Sector.
ABE 407	Disaster Management	<ul style="list-style-type: none"> • The purpose of this course is to provide an understanding of basic concepts of various disasters and its management. In addition, the course will enable them to understand the usage of information system and disaster management.
ABE 408	Research Project- 2	<ul style="list-style-type: none"> •